

# AARON NEWS

June - July, 2001  
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## HVAC SPRING SPECIALS HONEYWELL PERFECT CLIMATE

**AARON & COMPANY,  
HONEYWELL PERFECT CLIMATE  
& YOU - a perfect trio!**

We are excited at Aaron & Company by the addition of Honeywell Electronic Air Cleaners, Humidifiers, Ultra-Violet Air Treatment Systems, and media to our already extensive list of HVAC offerings.



### PRICE CHANGES \$ \$ \$ \$

Recent or upcoming manufacturers' price increases include the following, alphabetically:

• AMERICAN METAL PRODUCTS	
• GRILLES/REGISTERS/DIFFUSERS	+4%
• B VENT	+4%
• HERCULES CLOROBEN CHEMICALS	+4%
• MODINE UNIT HEATERS	
• SLANT/FIN BASEBOARD RADIATION	
• SERIES 15	+3%
• SERIES 30 & 80	+4%
• ALL ACCESSORIES	+5%
• TACO HEAT SPECIALTIES	
• WATTS DRAINAGE	

Among commodities, the following are up:

• PVC 40 & 80 FITTINGS	+10%
• COPPER FITTINGS LIST	+7%
• CHARLOTTE CAST IRON PIPE & FITTINGS	

The PERFECT CLIMATE product offerings are a perfect fit for Aaron & Company, which is why Honeywell selected Aaron & Company to be one of their exclusive distributors. We are now your one stop supplier for all your HVAC needs, including IAQ products - Indoor Air Quality. Our staff is fully up to speed on the Honeywell Perfect Climate products and are eager to assist you with your IAQ questions and needs.

As an introductory offer we have special pricing on Honeywell Electronic Air Cleaners for June.

	ONE	THREE
F50F1073	\$337.60	\$330.60
F50F1065	\$374.05	\$366.30
F50F1149	\$323.80	\$316.95
F100F1038	\$105.60	\$103.40

Ask your Aaron & Company HVAC sales representative for the "Cooling Specials" price on Honeywell Electronic Air Cleaners and the rest of the entire list of HVAC supplies, including such staples as Little Giant Condensate Pumps (as low as \$26.59 each), Honeywell and Lux Thermostats (as low as \$25.23 each), Malco Screws, Line Sets, Wire, Pads, Whips, and much more!



Are you signed up?

If not, why not?! Earn great prizes with every single purchase from Aaron & Company. No obligations! Call now and be sure you are getting all your credit, back to the beginning of the year!!

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Come visit us on the web at [www.aaronco.com](http://www.aaronco.com)

**June - July**  
**Aaron & Company**  
**Birthdays**

<b>Piscataway:</b>		
Ron Vashey	June	5
Larry Arnese		7
John Kulek		14
Kenneth Duggan		21
Chuck Gardner		23
Frank Gaspar		25
Bob Maurer		29
Jerry Cowen		30
Ricardo Donis	July	3
Tony Panko		7
Daniel Orr		8
Flavio Castro		10
Robert Shelton		15
Thomas DeVito		28
Donna Haughey		30
Noel Roman		31
<b>Trenton:</b>		
Lou Woolverton	July	1
<b>New Brunswick:</b>		
Jack Schack	June	12
Kevin Kaminski	July	23
<b>Somerville:</b>		
Mark Runyon	June	29
<b>Flemington:</b>		
Paul Hoff	July	15
<b>Freehold:</b>		
Steve Raphael	July	16
Greg Quarantello	July	27

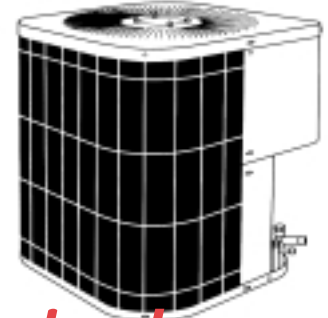
**Utility Rebates now Standardized**

On March 9, 2001, the New Jersey Board of Public Utilities (BPU) approved a new, statewide residential Gas HVAC Equipment Rebate Program allowing the State's gas utilities to adopt identical program requirements, including the same minimum efficiency standards and incentive levels. A single rebate form is being developed for use by all of the gas utilities.

Effective August 1, 2001, all New Jersey gas utilities - PSE&G, NUI Elizabethtown Gas, New Jersey Natural Gas and South Jersey Gas Companies - will offer the following rebates:

Equipment	Minimum Efficiency - Energy Star	Rebate Level
Furnace	Energy Star - 90% AFUE or greater	\$300
Hot Water Boiler*	Energy Star - 85% AFUE or greater	\$300
Water Heater	0.62 Energy Factor or greater	\$50 (New)

\*Steam boilers are not available with an AFUE of 85% or greater and therefore, are not eligible for rebates



**JANITROL**  
**JUNE SPECIAL**  
 GMPN100-4  
 \$547.00

**JULY SPECIAL**  
 GMP100-3  
 \$335.00

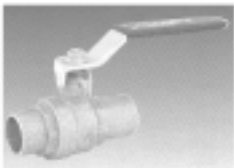
*Specials*

**MATCO-NORCA**  
**LOW PRESSURE VALVE**  
**SPECIAL!!**

Call for details on these outrageous price opportunities for purchases during the month of July!



Example: MN758C04 3/4" Italian Ball Valves @ \$3.27!



Specials on ball valves, stop & waste valves, sillcocks, boiler drains, and more!!

**OATEY**  
**CHERNE**  
**CASPER**

Purchase \$900 worth of merchandise in these lines - total - in June, and get free an imprinted cooler with a full case of soda to fill it up, and to help you cool down this summer!

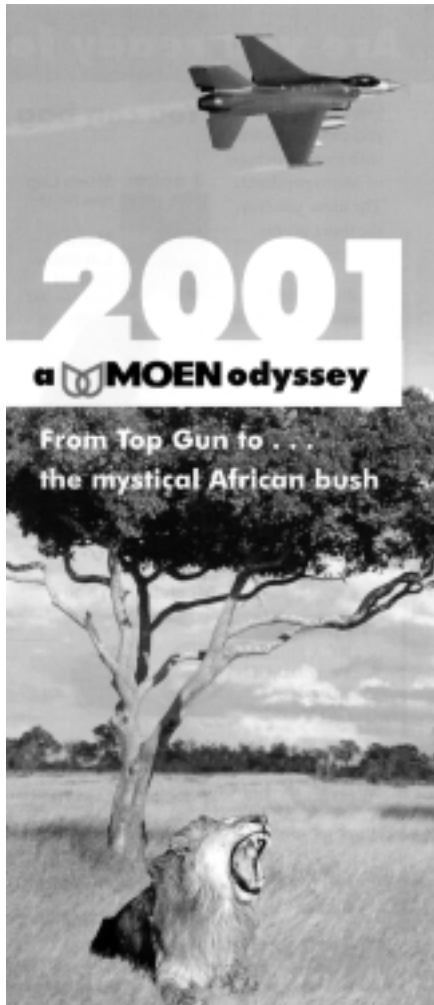


# Meet Ted Garrigana, Jr.

Ted Garrigana is an Aaron & Company topnotch account manager, with a specialty in HVAC products. He is with the Company for a year now, but has loads of experience from 4 prior years with a south Jersey supplier, and 8 years before that with a control specialist supplier. Ted is a mechanically minded kind of guy who can relate to a contractor's work. He is not afraid to get his hands dirty, since working on cars is as much fun to him as working with HVAC systems.



Ted lives in Brick NJ, where he has lived for 27 years. He makes a home there with his wife of two years, Renee, and when he is not spending time with his wife, or isn't deep into working on a car or an air system situation, he loves to hunt. If you need a down-to-earth person to help you with any of your HVAC needs, call Ted, or dial him up at tgarrigana@aaronco.com!



**Exclusive!**

For a limited time (May 1 through August 31, 2001) you earn points with every purchase of Moen products from Aaron & Company. Choose from over 20 great gifts and earn an entry into the Grand Prize Sweepstakes for a trip to Cape Town South Africa for an African Safari, Bush Survival Training, and a Jet Fighter Ride!!

140 points  
27" Picture  
in Picture  
Panasonic TV  
Item No. 021



25 points  
Radar Detector  
Item No. 009



Ask your Aaron & Company sales representative for details. We will provide you with all the sales tracking information and claim forms. You simply need to buy Moen as usual, from Aaron & Company.

40 points  
Sony  
Watchman  
2.5"  
Color TV  
Item No. 011



***This offer is not available from other Moen distributors anywhere in the region!!***

**PROMOTIONS**

**PRODUCTS**

- All Purchases from Aaron & Co
- American Standard Faucets
- Bradford White Commercial Water Heaters
- Matco-Norca Low Pressure Valves
- Moen
- Oatey/Cherne/Casper

**ELIGIBLE DATES**

- 1/1/01 to 12/31/01
- 6/1/01 to 7/31/01
- 3/1/01 to 7/31/01
- 7/1/01 to 7/31/01
- 5/1/01 to 8/31/01
- 6/1/01 to 6/30/01

**INCENTIVE**

- Earn Points for Prizes All Year
- Special Pricing, Free Poster\*
- Points for Prizes
- Special Pricing\*
- Points for Gifts, Sweepstakes for African Safari\*
- A Cooler With a Case of Soda\*

For details, contact any Aaron & Company salesperson.

\*See Article



PO Box 8310  
Piscataway NJ 08855-8004

Return Service Requested

PRSR STD  
U.S. POSTAGE PAID  
Permit NO. 35  
Whitehouse Station  
NJ 08889



## Today's Gem

*Man is not a creature of circumstances, circumstances are a creature of man.*

# Closing Announcements

All Aaron & Company facilities  
will be closed  
Wednesday July 4,  
for Independence Day.



Buy 3 American Standard Colony and/or  
Reliant Plus Centersets mix or match  
during June and/or July at these low  
prices and get a free framed "Plumber  
Protects the Health of the Nation" poster  
- while supplies last!



2175.200.002 \$44.00 each  
2385.000.002 \$59.00 each



[www.aaronco.com](http://www.aaronco.com)

### PISCATAWAY\*

30 Turner Place  
PO Box 8310  
Piscataway NJ 08855  
732-752-8200  
800-AARON-PS - 800-227-6677

732-752-8221 admin fax  
732-424-9499 plumbing fax

HVAC:  
732-968-5200  
888-AARON-AIR - 888-227-6624  
732-424-0025 fax

\*Central Distribution Warehouse and  
Corporate Offices

### NEW BRUNSWICK\*\*

10 Industrial Drive  
New Brunswick NJ 08901  
732-247-4500  
877 -60-AARON - 877-602-2766  
732-247-9682 fax

### FLEMINGTON\*\*

311 S. Main Street at Rt. 202-31  
Flemington NJ 08822  
908-782-3306 - 800-666-3306  
908-782-2793 fax

### FREEHOLD\*\*

638 Park Avenue  
Freehold NJ 07728  
732-462-1322  
888-AARON-PS - 888-227-6677  
732-462-2161 fax

### SOMERVILLE

75 South Bridge Street  
Somerville NJ 08876  
908-725-1177  
800-88-AARON - 800-882-2766  
908-707-8126 fax

### TRENTON

Dover & Robbins Avenues  
Trenton NJ 08638  
609-882-8100  
800-4-TRENTON - 800-487-3686  
609-882-3405 fax

\*\* These facilities have

  
showrooms on the premises