

Common Sense is not so common. **The NEW T8775 Digital Round™ Thermostat ... an up-to-date twist on a classic.**

ANNOUNCEMENTS

DECEMBER & JANUARY CLOSINGS

We will be closed on Thursday December 25 and Thursday January 1 at all locations. Our counters will be closed at all locations except Piscataway on Saturday January 3 for Inventory. Showrooms will remain open on January 3 for product selections only.



Your customers will find it easy to use and comfortable to live with.

Introductory price on Honeywell new T8775 Round Digital Thermostats thru 12/31/03.

Buy 12 and get the low prices you see below,

Buy 24 and also get a FREE

Honeywell Pullover Fleece Top!!!

T8775A1009 Heat only \$26.99 ea

T8775C1005 Heat/Cool \$29.99 ea



Honeywell

Send invoice copies to: Kevin Manning c/o Aaron & Co.
30 Turner Place, Piscataway, NJ 08855



Wholesale Distributors
Plumbing-Heating-Cooling

BATH CENTERS
Aaron

WIT
We Invest Together

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Piscataway, NJ 08855
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609-882-8100
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609-882-3405 fax

**These facilities have



Visit us at www.aaronco.com

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Return Service Requested

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To our customers and friends,

The holiday's are a time for giving and helping those less fortunate. It is a holiday tradition at Aaron & Company to make substantial donations to local charitable organizations in the name of our customers in place of giving holiday gifts. This year we are pleased to make the donations to these worthy local charitable organizations that are dedicated to helping those in need:

- Center for Educational Advancement in Flemington
- Raritan Valley Workshop in New Brunswick
- Occupational Training Center of Somerset County in Somerville
- Monmouth Center for Vocational Rehabilitation in Freehold
- Sunshine Foundation, Mercer County Chapter in Trenton

We would like you to join us on December 24 at your local Aaron & Company location for lunch and holiday cheer. While you are there be sure to pick up the 2004 version of our wall calendar, a small thank you from us for the trust and confidence you put in us with your supply purchases.

We wish you and yours health, peace, and prosperity in the upcoming New Year.

All of us at
Aaron & Company

What's Inside

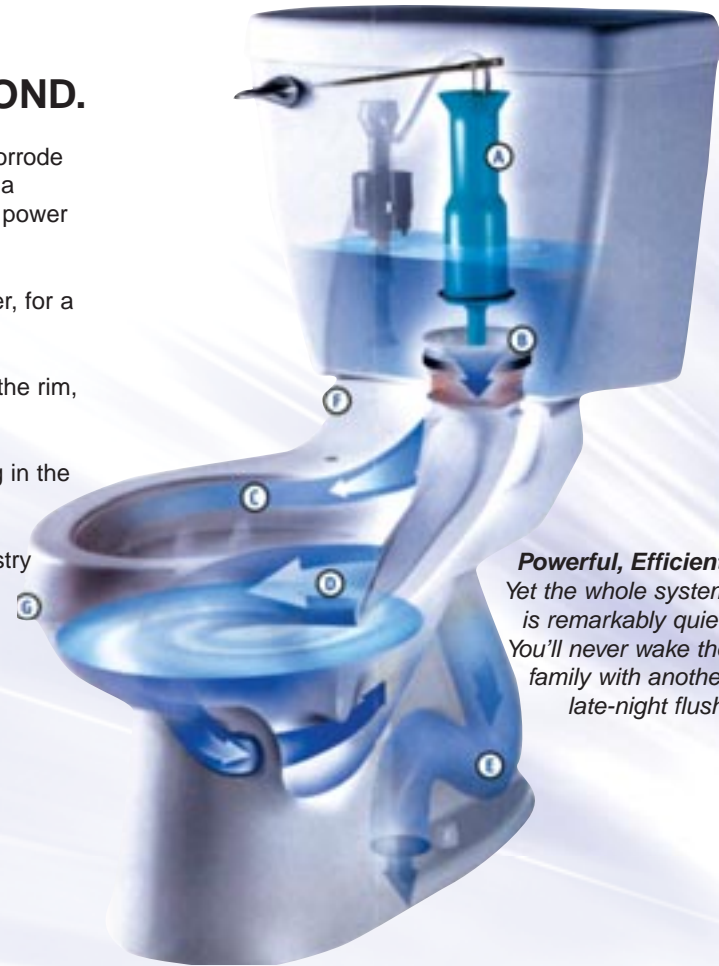
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THERE IS A NEW CHAMPION...CROWNED BY AMERICAN STANDARD

A Revolutionary new flushing design backed by a 10 year Worry-Free warranty.

0 to 1.6 GALLONS IN UNDER A SECOND.

- A. We've put a tower in the tank. No more rubber flappers that corrode and leak. No more jiggling the handle. Instead, we've created a streamlined Flush Tower™ that seals tight and maximizes the power of water while using just 1.6 gallons.
- B. Large, 3" flush valve allows more water to enter the bowl faster, for a more powerful flush.
- C. Channels of a measured amount of water to sweep in under the rim, quickly and efficiently cleaning the inside of the bowl.
- D. Powerful water jet is perfectly positioned to remove everything in the bowl—all in one flush.
- E. The industry's largest siphon outlet—2^{3/8} versus the 1^{1/2}" industry standard—virtually eliminates clogging.
THROW YOUR PLUNGER AWAY.
- F. Seamless sweeping deck is easy to clean.
- G. The Right Height™ bowl provides added comfort

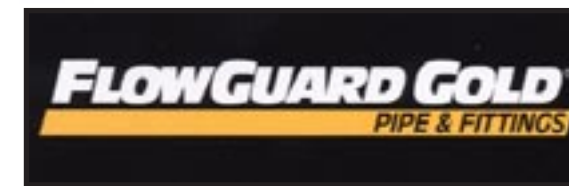


Powerful, Efficient.
Yet the whole system is remarkably quiet. You'll never wake the family with another late-night flush.

American Standard
New Standards For Living.™

NEW PRODUCT IN STOCK- FLOWGUARD GOLD CPVC PIPING SYSTEM

Aaron & Company is now stocking FlowGuard Gold CPVC pipe, fittings, and valves to meet the ever-growing demand for the product. More and more builders and plumbers are specifying FlowGuard Gold CPVC piping system – the most trusted name in the CPVC water distribution business. Flow Guard Gold is non-corrosive, solvent weld, easy to install, non-leaching, and economical. Aaron will stock fittings from 1/2" to 1 1/4"; 10' pipe from 1/2" to 1 1/4", coils of CPVC pipe in 1/2" and 3/4", and CPVC Ball valves, boiler drains, and stop & waste valves.



The Digital Round™ Thermostat combines the benefits of digital technology with the distinctive round shape.

Your customers will find it easy to use and comfortable to live with.

Select heating or cooling status.

A simple twist of the cover ring allows easy temperature adjustments. "Clicks" you can hear and feel help confirm your changes.

Change the fan setting.

Flame icon indicates heating mode. Snowflake icon indicates cooling mode.

One touch here lights the display area for easy reading in a dark room or hallway.

Easy-to-read display shows the current "ROOM" temperature or the temperature that you have "SET."

O and B terminals allow for single-stage heat pump systems.

T8775A1009 - For Heat-Only Applications
T8775C1005 - For Heat/Cool Applications

T8775 FEATURES

- Large digital display with one-touch backlighting.
- Set point retained in memory in the event of a power outage.
- Compatible with:
 - 24-volt gas/oil and electric heat & cool systems.
 - Single-stage heat pumps.
 - Hydronic Heating
 - Electric Heating.
- Easy to install.
- No batteries required.
- The subbase and thermostat are conveniently packaged together.

Easy to install.

Honeywell

CHECK "LOAD THE BARN" SPECIAL!

MVP BONUS POINTS

December All MVP Participants can earn DOUBLE Points in December by simply doing as much business this December as in December 2002. Once you reach your total December 02 purchases we will double all your points on all purchases in December 03.

2x

PRICE CHANGES

Recent or upcoming manufacturers' price increases include the following alphabetically:

Plastic Trends SDR/35 S/D Fittings + 15%

Delta Selective price adjustments effective January 5

Bradford White up 5% to 7%. Plus \$15 to \$20 to meet NAECA codes

Honeywell Price Increases 2% to 4%.
T8600 T-Stat price reduction.

Fiberglass Pipe Insulation +15%

Fiberglass Wrap +4%

Copper, ABS & PVC DWV fittings up 7+% first of the year.

Copper, ABS & PVC Pipe volatile.