



AARONNEWS

Published by Aaron & Company

Visit us at www.aaronco.com

Aaron & Company Joins Affiliated Distributors

Effective January 1, 2008 Aaron & Company has become a member of Affiliated Distributors, the largest distributor marketing/buying group in America. The Affiliated Distributors group is made up of plumbing, PVF, HVAC & Electrical divisions which have combined sales of over \$25 billion and 2,668 locations throughout the United States.

The membership affords Aaron & Company the ability to remain a privately owned independent distributor, with the purchasing power to remain competitive with the national chain distributors. We look forward to a long and prosperous affiliation with the group and will continue to provide our customers with the personal service of a family owned business.

We are now affiliated with some of the biggest & best regional distributors from around the country, which will afford us the opportunity to network and gain ideas of best practices. We are truly excited by the new opportunity to continue to strive to better serve all of our customers.

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Are You Aware of the Benefits Web Order Entry Offers You?



Web Order Entry lets Aaron & Company service you 24/7, allowing you to check total company availability of items or individual branch availability of items whenever it is convenient for you. In addition it allows you to:

- Create personalized product groups for easy retrieval
- Create your own part numbers that will print on your invoices
- View a “Reorder Pad” of what you buy as a list of products sorted by order frequency

WOE also permits you to check on any account inquiries, open bids, open orders, previous order history, and print any previous invoices. With WOE, you can also change your shipping information and receive email notifications when an order is shipped or when a backorder is encountered.

MVP & A-Team 2008



The New Year is upon us, and it's the perfect time to make your purchases count! Sign up for either Aaron & Company's MVP 2008 or A-team apparel program and receive one point for every dollar you spend with Aaron & Company. Additional bonus point opportunities are available throughout the year for MVP members. Sign up to become a member of A-team, Aaron & Company's Contractor Apparel Program and choose apparel for yourself and your staff from our extensive list of A-Team clothing. Sign up for Aaron & Company's MVP 2008, and use your points to redeem merchandise, vacations and prizes all available on our fantastic and easy to use MVP website. If you have been a member of either MVP or A-team in previous years you must sign up again for 2008. Contact your Aaron & Company representative about becoming a member of Aaron & Company's MVP 2008 or A-team.



AARON & COMPANY PRODUCT CATALOG

Get Your Copy Today!

- Over 16,000 products in stock
- 700+ pages
- Great for identifying products and makes web order entry easy!
- Helpful conversion charts

Stop by your local Aaron & Company branch or ask your sales representative to send you a free catalog.



**2007 MVP —
Received most
reader votes
online Dual
Flush Toilet**

Gerber Wins Consulting Specifying Engineer Magazine's Gold Medal & MVP for Plumbing Product of the Year.

Ultra Flush technology uses the standard water supply to pressurize air inside a toilet tank and drive water into the bowl with accelerated force, thereby conserving the amount of water required. The dual-flush model incorporates two flush buttons: the long flush uses 1.6 gal/flush, while the short flush uses only 1.1 gal/flush. The model qualifies as a low-consumption, high-efficiency toilet.

Gerber www.gerberonline.com



Training Classes

Airflow & System Charging: February 27, 2008
Electricity for HVAC Technicians: March 26, 2008
 Both classes at the Piscataway location.

**To sign up, for information or questions,
Call Eastern Heating & Cooling Council at
1-800-247-6547**

PRICE CHANGES

Recent or upcoming manufacturers' price increases include the following:

Vendor	Product	Increase	Effective Date
American Metals	Grilles, Regs, Diffusers	4%	2/15/08
American Metals	Gas Vent, Liners & Flexvent	2.5%	2/15/08
Charlotte Pipe	Cast Iron Pipe	4.5%	1/1/08
Charlotte Pipe	Flowguard Gold	New List Pricing	11/5/07
Danze		5%	2/1/08
Delta		8%	2/11/08
Laars	Boilers	2-6%	1/2/08
Laars	Parts	5%	1/2/08
Malco		2% on Average	1/7/08
Mifab	Drainage Products	12%	1/1/08
Ridge Tool Company	Ridgid Tools	2.6%	12/15/07
Suntemp	Baseboard	5%	2/18/08
Toto		New List Pricing	12/20/07

CLOSING DATES

Aaron and Company will be closed Friday, March 21, 2008 for Good Friday; re-opening Saturday, March 22, 2008

GEM OF THE MONTH

"Be gentle to all and stern with yourself."



Honeywell

.2126524 TH4110D1007 Programmable Digital Thermostat	\$27.59
.2252406 T87K1007 Mercury Free Round Heat Only Thermostat	\$22.13
.2252407 T87N1000 Mercury Free Round Heating / Cooling Thermostat	\$32.39
.79095 HE225A1006 750 to 3,000 sq. ft. Humidifier	\$107.02
.79094 HE265A1007 1,000 to 4,000 sq. ft. Humidifier	\$118.79
.79093 HE365A1006 1,900 to 4,200 sq. ft. Humidifier	\$195.21

Prices are good for the month of February only and expire 2/29/2008



**Wholesale Distributors
Plumbing-Heating-Cooling**



PISCATAWAY*

30 Turner Place
P.O. Box 8310
Piscataway, NJ 08855
732-752-8200
800-AARON-PS (800-227-6677)

732-752-8221 admin fax
732-424-9499 plumbing fax

HVAC
732-968-5200
888-AARON-AIR (888-227-6624)
732-424-0025 fax

*Central Distribution Warehouse and
Corporate Office

NEW BRUNSWICK**

10 Industrial Drive
New Brunswick, NJ 08901
732-247-4500
877-60-AARON (877-602-2766)
732-247-9682 fax

FLEMINGTON**

311 S. Main Street at Rt. 202-31
Flemington, NJ 08822
908-782-3306 (800-666-3306)
908-782-2793 fax

FREEHOLD**

638 Park Avenue
Freehold, NJ 07728
732-462-1322
888-AARON-PS (888-227-6677)
732-462-2161 fax

SOMERVILLE

75 South Bridge Street
Somerville, NJ 08876
908-725-1177
800-88-AARON (800-882-2766)
908-707-8126 fax

TRENTON

Dover & Robbins Avenues
Trenton, NJ 08638
609-882-8100
800-4-TRENTON (800-487-3686)
609-882-3405 fax

**These facilities have Aaron
Kitchen & Bath
Design Gallery

Visit us at www.aaronco.com

AARON'S TRADELETTER is published every other month by AARON & COMPANY P O Box 8310 Piscataway NJ 08855-8004 for the benefit of the customers AARON & COMPANY cannot be held responsible for errors, omissions or changes after publication. Effective dates of price increases are approximate and often allow coverage after manufacturers' increases and do not necessarily apply to special orders. Billing month begins after the first day of the calendar month.

Return Service Requested

P.O. Box 8310
Piscataway, NJ 08855-8004



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